## Examrace

## Competitive Exams: Commerce MCQs (Practice\_Test 84 of 99)

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- 1. what is the correct sequence of the following functions of a Manager in an organization?
  - a. Motivating
  - b. Controlling
  - c. Organizing
  - d. Planning
    - i. 4,3, 2,1
    - ii. 4,3, 1,2
    - iii. 3,4, 2,1
    - iv. 3,4, 1,2
- 2. According to Need Hierarchy Theory of Maslow, human needs arise arise in which one of the following orders?
  - a. Physiological needs--Social need-Safety needs-Ego needs-Self-actualization needs
  - b. Physiological needs--Social needs-Ego needs-Safety needs-Self-actualization needs
  - c. Physiological needs--Safety. Needs-Social needs-Ego needs-Self-actualization needs
  - d. Physiological needs--Safety needs--Ego needs Social needs-Self-actualization needs
- 3. Scalar principle of organization implies that
  - a. all subordinates have only one. Supervisor
  - b. line of authority is defined clearly
  - c. manager can directly supervise only a limited number of persons
  - d. The subordinates need not necessarily have a supervisor
- 4. To indicate the functions of management, the catchword POSDCORB was coined by
  - a. Luther Gulik
  - b. Henry Fayol

- c. Ernest Dale
- d. None of the above
- 5. consider the following statements
  - a. Planning is looking ahead.
  - b. Controlling is looking back
  - c. Delegation multiplies leadership.
  - d. Life insurance is a contract of indemnity.
    - i. 1,2 and 4 are correct
    - ii. 1,2 and 3 are correct
    - iii. 1,3 and 4 are correct
    - iv. 2,3 and 4 are Correct
- 6. Job analysis involves
  - a. Developing training skills, knowledge and personal traits of the worker necessary for a specific job.
  - b. Identifying machines, tools and equipment to be used for the job.
  - c. Identification of the task to be performed by an individual.
  - d. Determination of the materials, products or services needed.

The correct sequence of these steps while conducting job analysis is:

- a. 3,2, 4,1
- b. 3,2, 1,4
- c. 2,3, 4,1
- d. 2,3, 1,4
- 7. Consider the following statements:
  - a. Authority flows downward but responsibility flows upward.
  - b. Authority should be equal to responsibility.
  - c. both authority and responsibility are divisible.
  - d. If delegation is the end then decentralization should be the means.
    - i. 1 and 2 are correct
    - ii. 3 and 4 are correct
    - iii. 1,2 and 3 are correct

iv. 2,3 and 4 are correct

- 8. Following are the steps in the process of Delegation of Authority:
  - a. Assignment of task.
  - b. Creation of responsibility.
  - c. Granting authority.
  - d. Fixing accountability.

The correct sequence of these steps is:

- a. 1,3, 2,4
- b. 1,4, 3,2
- c. 1,3, 4,2
- d. 1,2, 3,4
- 9. Consider the following Organization Chart: Which one of the following is indicated by this chart?
  - a. Wide span
  - b. Multiple levels of supervision
  - c. Narrow span
  - d. Decentralization
- 10. Match List I (Wage incentive plans) with List II (Name & contributors) and select the correct answer:

| List-I   | List-II   |
|--|---|
| A. Premium Plan B. Efficiency Bonus Plan C. Points Premium Plan D. Task and Bonus Plan | <ol> <li>Gantt</li> <li>Emerson</li> <li>Beaux</li> <li>Taylor</li> <li>Halsey</li> </ol> |

ABCD

| a. | 5 | 3 | 2 | 1 |
|----|---|---|---|---|

11. Match List I (Management terms) with List II (Factors related to these terms) and select the correct answer:

| List-I                        | List-II                        |
|-------------------------------|--------------------------------|
| A. Resisting forces of change | 1. Organization                |
| B. O D Driving                | 2. New policy                  |
| C. forces of change           | 3. Fear                        |
| D. Conflict                   | 4. Interpersonal relationships |
|                               |                                |

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- 12. Which one of the following routines best describes the chronology of steps taken in the selling process?
  - a. Receipt of order, invoicing, processing order, and shipment of goods
  - b. invoicing, processing order, shipment of goods, accounting for sale
  - c. Receipt of order, processing order, accounting for sale, shipment of goods
  - d. Processing order, invoicing, shipment of goods, accounting for sale.
- 13. Is Card indexing an improvement over the simple indexing system?

- a. Yes, because the cards can be arranged in a particular order and the order can't be changed at will
- b. No, because the cards wanted for reference can't be taken out without holding up the work of recording information as other cards are left behind
- c. Yes, because it facilitates location of any name or subject with the minimum of searching, as the cards are arranged in alphabetical order
- d. No, because the system has a limited capacity for expansion, as the number of drawers can't be increased or desired
- 14. The altered Memorandum of Association must be filed with the Registrar within
  - a. 6 months of the Company Law Board's order
  - b. 5 months of the Company Law Board's order
  - c. 3 months of the Company Law Board's order
  - d. 2 months of the Company Law Board's order
- 15. Whenever a company wants to alter its Memorandum for changing the place of registered office from one State to another, it has to pass.
  - a. ordinary resolution
  - b. special resolution
  - c. resolution requiring special notice
  - d. unanimous resolution

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